



State of California  
**Employment Training Panel**

Training Proposal for:  
**Medway Plastics Corporation**  
Agreement Type: **Small Business**  
Agreement Number: **ET09-0258**

Panel Meeting of: **October 17, 2008**

ETP Regional Office: **North Hollywood**

Analyst: M. Paccarelli

**CONTRACTOR:**

- Type of Industry: Manufacturing:  
Priority Industry: ☒ Yes ☐ No
- Contractor's # of Full-Time Employees:
  - California: 98
  - Worldwide: 98
  - Number to be trained: 38
- Turnover Rate: 7%
- Repeat Contractor: ☒ Yes ☐ No

**CONTRACT:**

- Training Project Profile: Priority/Retrainee
- ETP Funding Amount: \$74,100
- In Kind Contribution: \$61,493
- Average Cost per Trainee: \$1,950
- Post Retention Wage: \$14.02
- Health Benefits: \$1.85 per hour
- Occupations to be Trained: Production Staff, Administrative Staff, Supervisors
- Training Menu:
  - ☒ Computer ☐ Management
  - ☐ Commercial ☒ Business
  - ☒ Cont. Improvement ☒ Other: Manufacturing; Literacy Skills
- Range of Hours: 8 to 80 Weighted Avg: 75
- Multiple Job Numbers: ☐ Yes ☒ No

- County(ies) Served: Los Angeles
- Union Representation: ☐ Yes ☒ No
- Subcontractors: Training Funding Source (Seal Beach) will provide administration services for an amount not to exceed 13% of payment earned.
- Third Party Services: Training Funding Source also assisted in the ETP application process for a flat fee of \$6,900.

## **INTRODUCTION**

Medway Plastics Corporation (Medway) was founded in 1974 as a custom plastic injection molding company. The company manufactures plastics products such as speaker housings, furniture parts, chair bases, and bread trays to name a few. The company is eligible for ETP funding as a manufacturer under Title 22, California Code of Regulations, Section 4416(d)(1,2), and wishes to retrain its workforce to become more efficient to remain competitive and maintain its reputation in the industry for high quality products and services.

Medway promotes clean technology by using a significant amount of recycled plastics and utilizing a Cogen power plant which run on natural gas. The company also has its own Research and Development Department and is engaged in research of plastic bottles and other plastic materials, including recycling processes.

Company representatives state that ETP funds will assist the company in implementing a comprehensive training project designed to equip its workforce with the skills necessary to improve its manufacturing processes, increase employees' efficiency and productivity, reduce waste, improve customer service, and allow the company to move to a high performance workplace.

## **RECOMMENDATION**

For the reasons set forth above, staff recommends approval of this proposal.